

Product Development Lead | Mexico

About Sistema.bio

Sistema.bio is a leading social enterprise operating in Latin America, India, and Africa that seeks to impact climate change, food security and poverty by deploying technology, training and financing to smallholder farmers. Headquartered in Mexico City, Sistema.bio promotes a world where waste is a resource, and farmers are empowered and productive. We manufacture, sell, install and finance our patented biodigester systems for small and medium scale farmers to convert their waste into economic, health and environmental benefits.

By the end of 2021, our goal is to have installed biodigesters for over 200,000 people in 15 countries where they lack access to clean, renewable and cost-effective energy.

You can be part of this impact story!



Product Development Lead at Sistema.bio

To support our goal of bringing incredible products to our customers, **we are looking for someone to lead our global product development team. Reporting directly to the CEO, you will be responsible for continuous development and improvement of our product line, including a series of new energy and agricultural appliances and driving constant product innovation within our existing product offering.**

This is a great opportunity to hold a leadership position in a global social enterprise during a time period of growth!

You'll be in charge of:

- Prioritizing product development pipeline per market demands and technical advancement
- Leading the product pipeline from MVPs and manage product production and distribution processes
- Unifying and updating the design of our existing product line
- Coordinating the communication and collaboration of our internal R&D and product development teams as well as external experts and partners
- Creating design and development collaborations to ensure the sustainable competitive advantage of Sistema.bio products

More about you

- You have an advance degree in engineering or product development
- You have 3+ hands-on experience in product design and innovation managing various third-parties (including leading design sessions and collaborative and user-centered design methodology)
- You have worked directly with manufacturing and distribution, with a bonus if you have experience in emerging markets
- You have a learning mindset and have demonstrated leadership within organizations
- You build great relationships and are a strong verbal communicator in English (bonus if you speak Spanish)

More about us: our company perks

- **Passion and purpose:** working at Sistema.bio, you'll be able to work with a very passionate team and actually have a social and environmental impact everyday
- **A growing team with growing opportunities:** Sistema.bio plans to double in the coming years. This growth is opening new roles, new countries, new departments that can keep offering new opportunities for our team's careers and aspirations.
- **Time in the field with the customer:** at Sistema.bio, we are passionate about knowing and serving our customer, small and medium scale farmers. We want you to be able to spend time in the field with them and genuinely understand their problems, their everyday concerns and connect with them.
- **Career growth:** we have a strong culture of training and investing in developing our people. As a Sistema.bio employee, you'll have weekly check-ins with your manager, access to training programs, and clear tracking of your performance twice a year.
- **Entrepreneurial culture:** we want you to feel that your ideas matters. We believe in people owning their projects and being able to take responsibility for their ideas.
- **Work-life balance:** at Sistema.bio, we believe you are at your best when you are rested and healthy, therefore we give you unlimited holidays, parental leave, pay for your health protection and give you options to do home-office when needed.

Location, start date and compensation

The candidate should be based in Mexico City with a few international travels to visit and support our various markets. Ideally, we would like the candidate to start not later than August 2019.

We offer a competitive compensation and benefits package, with an opportunity for growing product development responsibilities within 24 months.

Do you feel your name is written on this JD?

Please send us by email: cecile@sistema.bio, the following:

- A CV
- A cover letter answering the questions below
- 2 references

Here are some questions to answer in your cover letter:

- What makes you unique?
- Tell us why your prior experiences make you the perfect fit for this role? Why now?
- What are the top values and priorities that guide your work?
- Which countries have you lived in, worked in or studied in?
- What will it take for Sistema.bio to build the right set of products by the end of this year? Be specific.